

APPENDIX C

The following are the questions and answers (“Q&A”) session held during the Meeting:-

Q&A 1

Madam Tan Lee Siam enquired what is the potential impact to QL’s business subsequent to the 2 issues below:

- 1) *Release of wastewater from the Fukushima plant into the Pacific Ocean by Japan; and*

Mr. Chia Song Kooi (“SKooi”) replied that the demand for surimi has increased over the last 2 months, which led to an increase in surimi price of approximately ¥20 per kilogram in the beginning of August 2023. He added that it will benefit QL’s export of its surimi to Japan and there was no negative impact to the sales of QL’s surimi-based products as at to-date.

Although the overall impact arising from this issue is still uncertain so far, however the Management is expecting some negative impact to QL’s deep-sea fishing activities due to consumer sentiment. Nevertheless, no impact was expected to affect QL’s food products manufacturing (“FPM”) activities as FPM does not import any fish raw material from Japan for its foods production, such as fish ball, fish cake etc. Moreover, diversification was also made by the Management for its FPM business in the last few years. It has embarked on producing chicken-based products as well as flour range products to mitigate the risk of depleting fish resources.

- 2) *Signing of Comprehensive and Progressive Agreement for Trans-Pacific Partnership (“CPTPP”) by Malaysia.*

The CPTPP is expected to benefit QL especially on the tax relief entitlement for QL’s trading business, by exporting its products to some of the CPTPP countries.

Q&A 2

- 1) *Mr. Loo Yeo Ming (“LYM”) sought justification from the Board on the proposed increase of Directors’ fees under Ordinary Resolutions 8, as he opined that such increase should be aligned with QL’s profitability.*

The Chairman replied that the increase of Directors’ fees was proposed after taking into consideration the fee levels and responsibilities undertaken by the Directors and as Chairman of the Board Committees, the complexity of operation of the Group and time commitment required from the Directors. The rationale for the proposed increment was mainly due to inflation over the past 5 years since its last increase was in year 2018 and QL has been growing in size with uninterrupted top line growth. Despite the challenging time, the Chairman stated that QL performed well in the past with its historical high profit before tax of RM480 million recorded for the financial year ended 31 March 2023 (“FY2023”) and compound annual growth rate (CAGR) which stood at 10-15%.

- 2) *Since QL performed well in the past, being the shareholder of QL, LYM stated that the Management should consider to provide door gift to the shareholders who are attending this Meeting physically.*

The Chairman apologized that it was not QL's practice in the past (since 23 years of listing) and going forward to provide any door gifts to its shareholders. However, lunch will be provided to all the shareholders after this Meeting.

Q&A 3

With QL's large size Board, Mr. Wong Pin Siong ("WPS") commented that he expects directors to contribute higher profits to the Company. Based on his observation, QL's profit was not compatible with the existing size of the Board. Therefore, he stated that the Management should consider to fix a set of key performance indicator (KPI) for all the directors to ensure that the directors can perform well towards QL's profitability. Meanwhile, as a shareholder of QL, he also expects higher dividend subsequent to the increase of Directors' fee.

The Chairman noted on the comments from WPS. With regards to QL's Board, the Chairman stated that there was only an additional 1 Independent Non-Executive Director that was appointed to the Board in year 2022, making the total number of Directors to 15 (inclusive of 2 Alternate Directors). Whereas on the dividend, QL Board has recommended a 2nd round of dividend of 3.5 sen each for FY2023, which is higher as compared to previous years.

Q&A 4

On Ordinary Resolution 13 relating to the renewal of the general authority for the Directors to allot and issue shares pursuant to Section 75 and Section 76 of the Companies Act 2016. WPS enquired whether QL has any plan to issue new shares for the forthcoming financial year, as any new issuance will dilute the shareholding of the shareholders.

The Chairman replied that QL has undertaken a rights issue exercise once or twice in the past 23 years of listing. Whether there is a plan to issue new shares in the forthcoming financial year, the Chairman stated that QL has no plans so far.